



## Vision

Enabling business in the digital world.



## Mission

Be the trusted technology partner for enterprise.

### VALUES

#### Excellence

Striving for the best and pushing boundaries to compete with international standards.



#### Teamwork

Joining forces to create success with humility and respect for others.



#### Customer

Focus Understanding customer needs and maximizing business value.



#### Growth

Embracing challenges and constantly evolving.



#### Ownership

Taking responsibility for every decision and action.



### STRATEGY OF THE COMPANY GROUP

1

Focusing on providing solutions that require a high level of expertise.

2

Expanding the customer base to other industry groups to provide more diversity.

3

Continuously developing software platforms which are the Company Group's proprietary technology.

4

Expanding service potential and extending expertise to related businesses.

### 2024 OVERVIEW

► February

The Company's group, through BLD, invested in Opsta (Thailand) Company Limited ("Opsta"), a company engaging in IT consulting and DevSecOps system development, by subscribing to its newly issued ordinary shares at a total subscription price of THB 37,500,000. As a result, the Company's group now holds 25.00 percent of Opsta's total issued shares.

► March

The Company's Executive Committee's meeting passed a resolution approving the Company to acquire shares in INSE, increasing its shareholding to 79.50 percent from 75.50 percent of INSE's total issued shares.

► August

BLD issued 714,282 units of options to subscribe for newly issued ordinary shares of BLD to its directors, executives and/or employees who performed outstandingly (the "Options to Purchase ESOP Shares") under the ESOP scheme at an offering price of THB 0 per unit, whereby 1 unit of the Options to Purchase ESOP Shares is entitled to subscribe for 1 newly issued ordinary shares of BLD at an exercise price of THB 15.50 per share.

The Company invested in Round 2 Solutions Company Limited, a company engaging in providing consulting, planning, and installation services for the Enterprise Resource Planning (ERP) and the Customer Relationship Management (CRM) systems, by acquiring 75 percent of the total issued shares at the purchase price of THB 330,000,000.

► October

The Company registered the incorporation of G-Wit International Pte. Ltd. in Singapore to support the Company's business expansion in provision of digital and information technology services.

► November

The Company's Board of Directors' meeting passed a resolution approving the change in the utilization schedule of proceeds received from capital increase by Initial Public Offering (IPO) for the objective of investment in potential related businesses to support the growth of the Company's group from 2024 to 2026 which is an insignificant change.

# FACTSHEET Q1/2025

SMART

SECURE

SUSTAIN

G-Able Public Company Limited



#### Investor Relations Department

[ir@g-able.com](mailto:ir@g-able.com)

[02-781-9000](tel:02-781-9000)

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SET ESG Ratings at level "BBB"



Annual General Meeting of Shareholders Quality Assessment (AGM Checklist) 2024

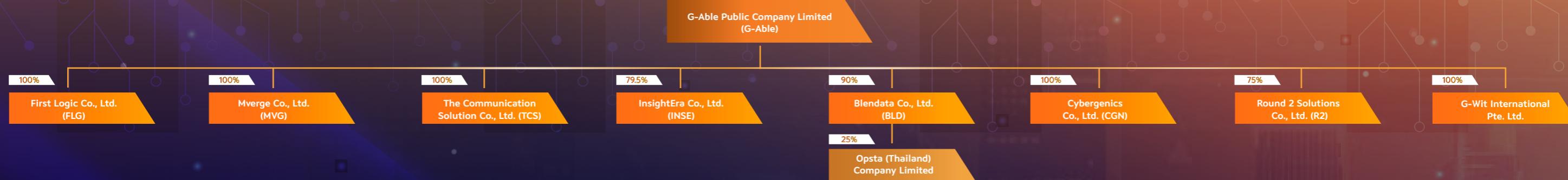


Good Corporate Governance (CG Score) in International Standards 2024

Received 99 points in the "Excellent" category

Received "Excellent" level

## ▲ BUSINESS STRUCTURE



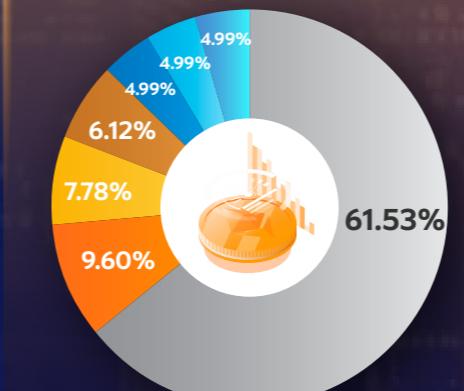
## ▲ KEY HIGHLIGHTS



- ▲ Sales and services incomes recognized at **THB 1,381 Million**, an increase of 19.8% YoY.
- ▲ Backlog of **THB 6,042 Million** rose 8% YoY from 1Q2024.
- ▲ Gross profit increased **14% YoY to THB 233.8 Million** in 1Q2025.
- ▲ Excluding restructuring expenses in SG&A of **THB 33.4 Million**, SG&A to revenue ratio improved to **14.8% from 17.2%** in 1Q2024.
- ▲ Excluding the restructuring expenses, operating profit will be **THB 33.9 Million** rose 177% YoY.
- ▲ Excluding one-off items for restructuring the organization as SG&A of **THB 33.4 Million**, 1Q2025 net profit will increase from the same period last year.
- ▲ IBDE Ratio at zero level and solid cashflow over **THB 800 Million**.

## ▲ MAJOR SHAREHOLDERS

As of 02 May 2025



## ▲ STOCK INFORMATION

As of 31 Mar 2025

SET Symbol	Last Price (THB)	Market Cap (THB mn)
<b>GABLE</b>	<b>3.46 (THB)</b>	<b>3.46 (THB mn)</b>

Free Float (11 Mar 2025)

## ▲ FINANCIAL HIGHLIGHTS

### Revenue Type

Enterprise Solution and Services **992.94**

Value-added Distribution **270.63**

Business Application **88.87**

Software Platform **28.77**



Enterprise Solution and Services Value-added Distribution Business Application Software Platform

### Revenue from Sales and Services

1Q2025 1,381.21

2024 6,172.70

2023 5,337.99

2022 4,731.35

### Assets

1Q2025 5,681.69

2024 6,182.13

2023 5,569.05

2022 4,036.73

### Liabilities

1Q2025 3,467.02

2024 3,960.41

2023 3,382.92

2022 2,896.66

### Shareholders' equity

1Q2025 2,214.67

2024 2,221.72

2023 2,186.13

2022 1,140.07

Unit: Million Baht