Press Release

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GABLE Reports 27% Surge in Q3/2026 Profit, Reinforcing Its Profitable Growth Strategy, Highlighting Strong Backlog, and Accelerating AI Expansion and Recurring Income Growth to Drive Long-Term Growth

G-Able Public Company Limited (GABLE) *announced its strong financial performance for the third quarter of 2026, reporting net profit of Baht 148 million, an increase of 27% year-on-year and 145% quarter-on-quarter, on revenue from sales and services of Baht 1,860 million. The results reflect the success of its profitable growth strategy, which focuses on enhancing profitability alongside business growth through efficient cost management and disciplined expense control.*

For the first nine months of 2026, the Company recorded revenue of Baht 4,977 million, up 12%, and net profit of Baht 291 million, an increase of 53% from the same period last year. Meanwhile, its backlog stood at Baht 7,063 million at the end of Q3/2026, representing 13% year-on-year growth and providing greater visibility into future revenue. The Company continues to expand its AI, Cloud, and Cybersecurity businesses while increasing the proportion of recurring income toward its target of 40–50%, aiming to ensure revenue continuity and strengthen its business over the long term.

Dr. Chaiyuth Chunnahacha, Chief Executive Officer of G-Able Public Company Limited, said, "This quarter's performance demonstrates that GABLE is moving in the right direction. We are focused not only on revenue growth but also on the quality of earnings, operational efficiency, and the generation of recurring income to enhance our competitiveness and create sustainable value for shareholders."

GABLE continues to advance its **AI-powered Tech Enabler** strategy, leveraging its technological expertise and enterprise customer base to capitalize on opportunities arising from investments in AI and digital transformation, which play a vital role in improving organizational efficiency and reducing costs.

"We believe AI will be one of the key drivers of long-term technology investment. GABLE's strength lies in its ability to connect technology with customers' real business needs. We aim to translate AI opportunities into projects that deliver tangible business outcomes and build on these opportunities to drive GABLE's future growth," said Dr. Chaiyuth.

Ms. Raveeratana Satchavarodom, Chief Financial and Strategy Officer of G-Able Public Company Limited, stated that the Company's Q3/2026 performance demonstrated its success in enhancing profitability. Gross profit reached Baht 380 million, an increase of 10% year-on-year, while the ratio of selling and administrative expenses to revenue declined from 13.1% to 11.2%, resulting in an increase in the net profit margin from 7.2% to 7.9%.

"This profit growth reflects both the quality of our revenue and our discipline in cost management, which are essential foundations for generating strong and sustainable returns."

In addition, the Company maintains a strong financial position, with a zero interest-bearing debt-to-equity ratio and cash reserves exceeding Baht 1,100 million, enhancing its readiness to expand its business and pursue investment opportunities that can create additional value for the Group.

GABLE targets revenue growth of 5–15% in 2026 while maintaining a gross profit margin of 18–20% and driving its backlog to more than Baht 6,500–7,500 million. The Company also aims to increase recurring income to 40–50% of total revenue to reduce volatility from project-based revenue and establish a more stable foundation for growth.

Meanwhile, the Company has received a 5-star corporate governance rating for the third consecutive year and achieved a perfect score of 100 points in the Annual General Meeting (AGM) Checklist assessment for the second consecutive year, reaffirming its commitment to good corporate governance and transparency.

Dr. Chaiyuth concluded, “GABLE’s goal is to build a technology business that achieves high-quality growth, greater profitability, and an increasing proportion of recurring income. We are confident that our current business strengths, combined with opportunities arising from AI and digital technologies, will provide a solid foundation for long-term growth and value creation for shareholders.”

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